

# Implementing remote care in the UK

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# Currently there is a strong UK policy push for telemonitoring (remote care)

- Over 25 UK government reports since 1998 have called for remote care
- **Finance** (£170m+ since 2006) via Preventative Technology Grant, POP, Whole System Demonstrators and other regional initiatives



# Why?

- Remote care (telecare / telehealth) can potentially
  - **shift healthcare** out of expensive settings
    - hospital to home
  - introduce more **preventative models** of care
- Our research focuses on the **organisational challenges** in achieving large scale transformational change



## Two projects (plus a sub-project)

- Initial EPSRC funded research focused on the £170m spend – remote care adoption involving 5 cases across England
- Ministerial led DH funded £30m RCT study - the WSD - involving 3 cases in England
- Additional money received for a third project on 3 non-WSD sites and 3 sites in the Kings Fund LAN (also DH funded)



The King's Fund



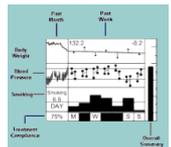
Imperial College  
London

The University  
of Manchester



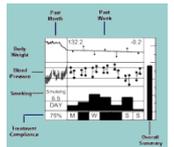
# Our research aims

- 1) To explore **organisational factors** that facilitate or inhibit the successful adoption, implementation and potential mainstreaming of remote care services at a local level
- 2) Assess current and future possible impacts of implementation at both local and national levels
- 3) Identify and disseminate the lessons learnt, for improving the future implementation of remote care nationwide

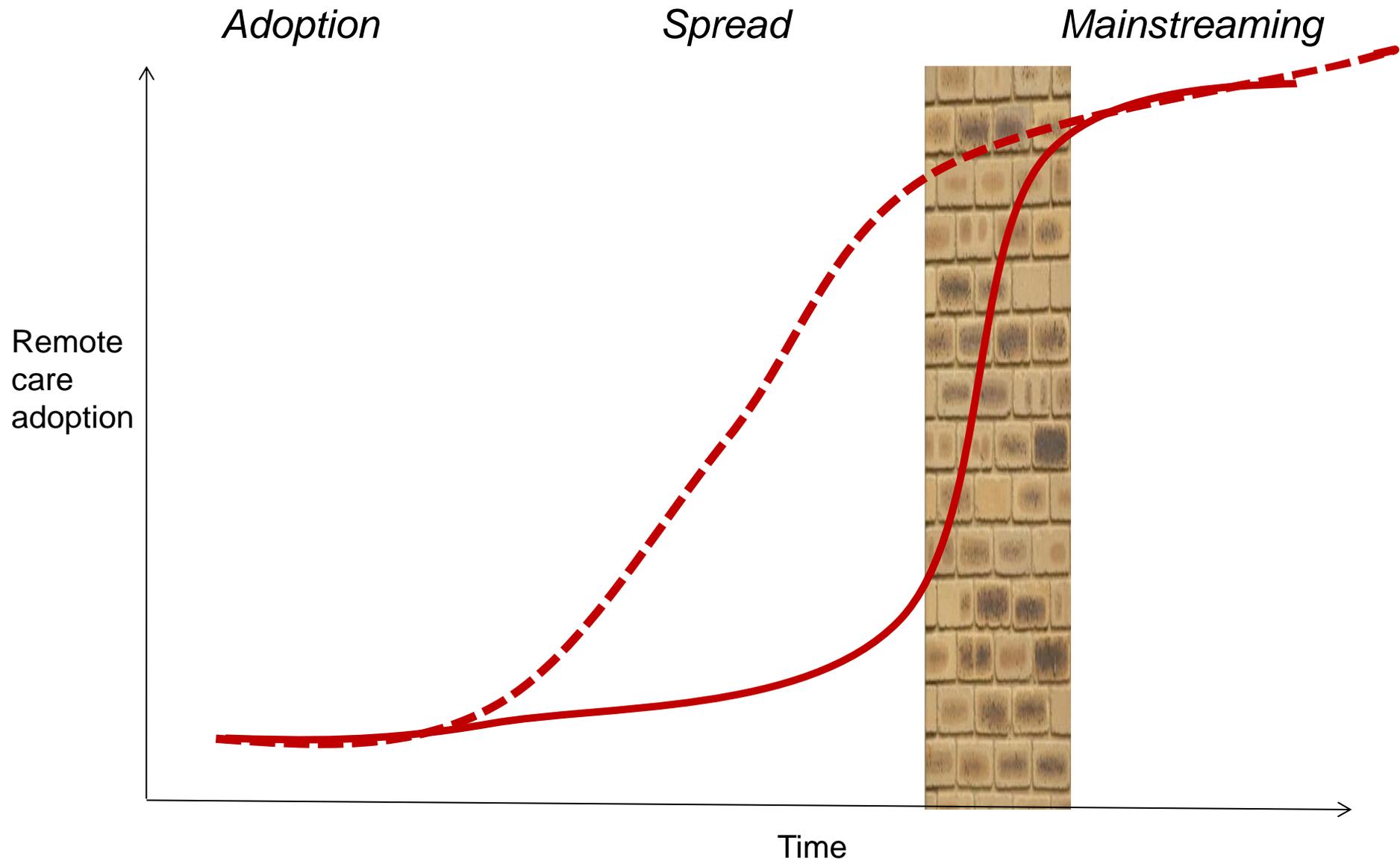


# Methodology

- Dense ethnographic shadowing and mapping of the adoption and **implementation** of remote care
- Case based approach
- Purposive sampling / interviewing
  - c290 semi-structured interviews with key stakeholders in health and social care organisations across 9 sites
  - 380 hours of observations
  - Longitudinal (2006 – 2011 with possibility of continued monitoring)



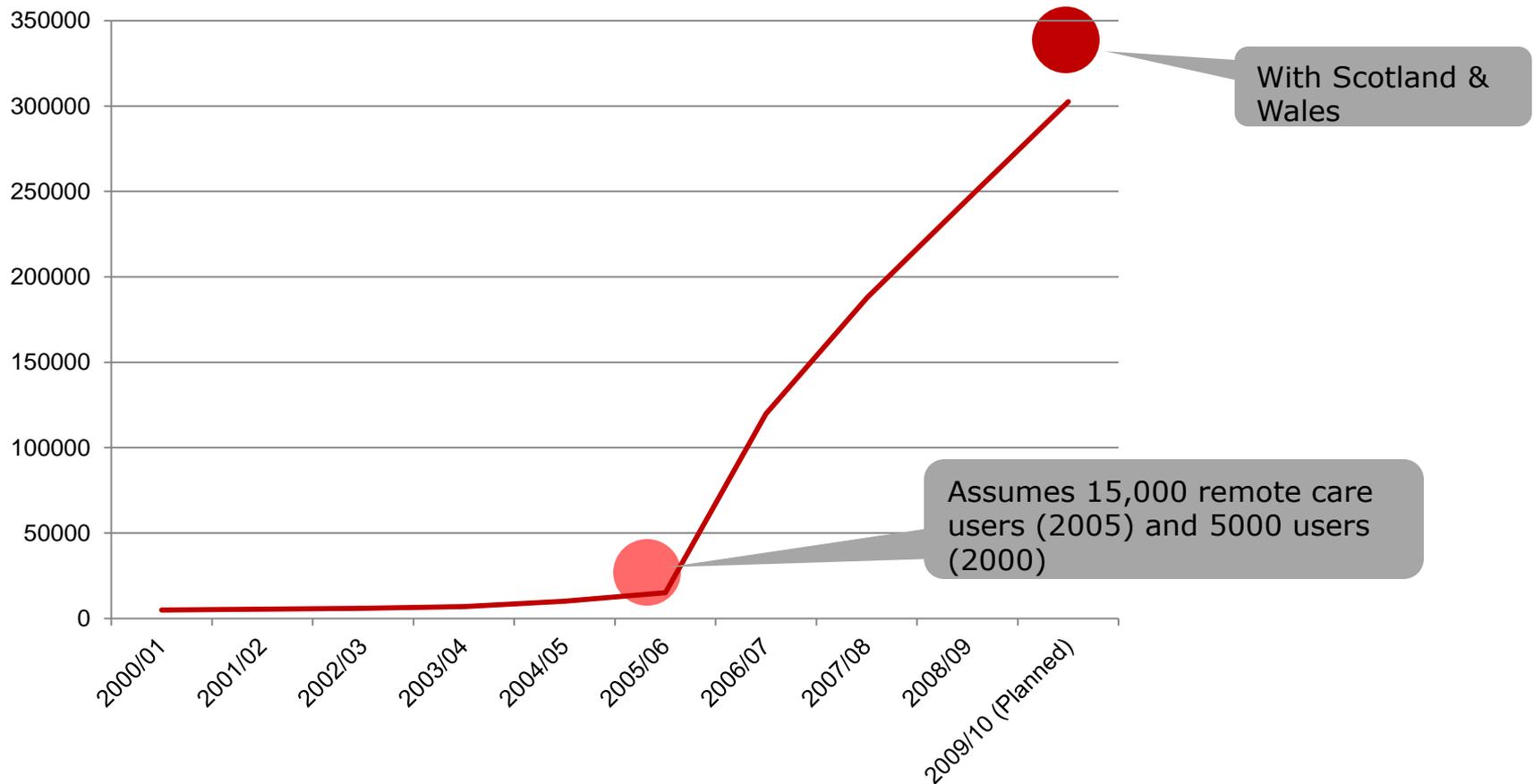
# Remote care adoption curve in the UK ... and elsewhere?



# Growth in remote care users in England ... with many assumptions

Source: Based on CQC returns, JIT (Scotland) data, and authors' research for WAG.

Includes LA and other agency services. Assumes 30% drop-out rate each year



# Geographical spread



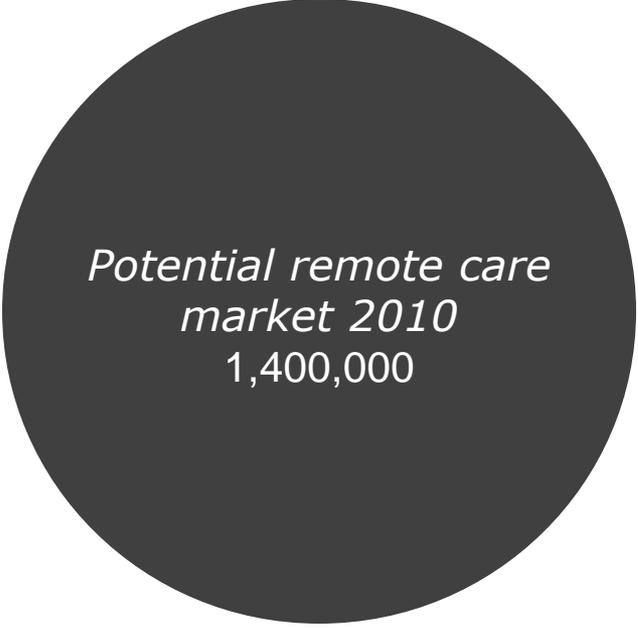
2006-07



2009-10

Source: Based on CQC returns.  
Per 10,000 population.  
Includes LA and other agency services.

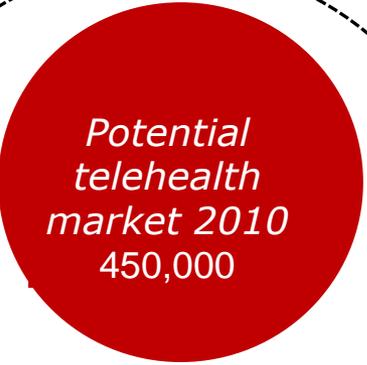
# Another approach – how big is the potential market?



*Potential remote care  
market 2010*  
1,400,000



*Actual remote care  
market 2010*  
350,000



*Potential  
telehealth  
market 2010*  
450,000



*Actual telehealth  
market 2010*  
22,500

## Assumptions:

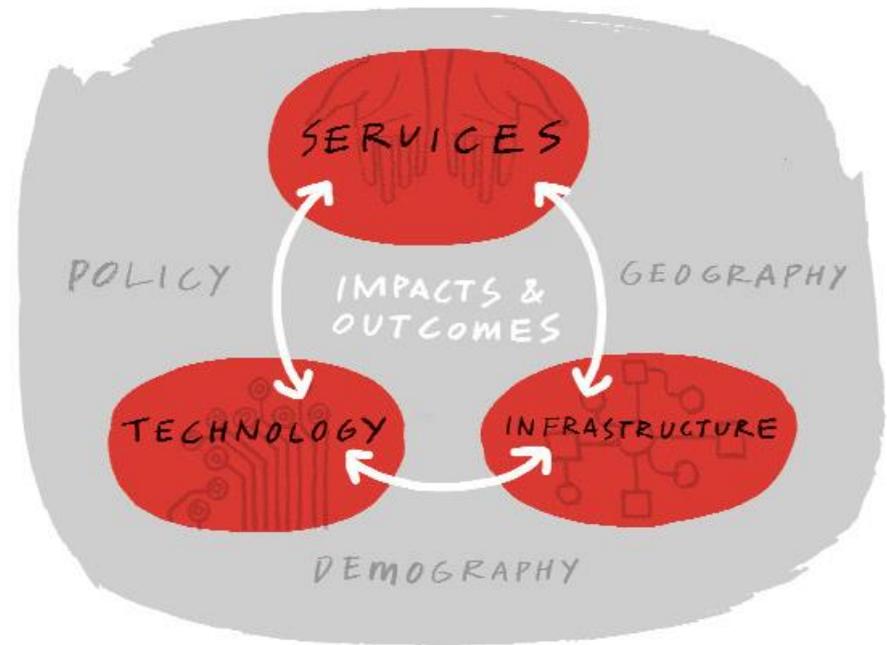
- UK population aged 75+ rises from 4.9m (2010) today to 11.4m by 2050
- c85% of older people wish to remain at home as long as possible
- 1/3 needs remote care at any given time

Source: based on CQC returns, JIT (Scotland) data, and authors' research for WAG. Telehealth figures from Minutes of the Strategic Intelligence Monitor on Personal Health Systems [SIMPHS] meeting, Brussels, 17-18 November 2009.

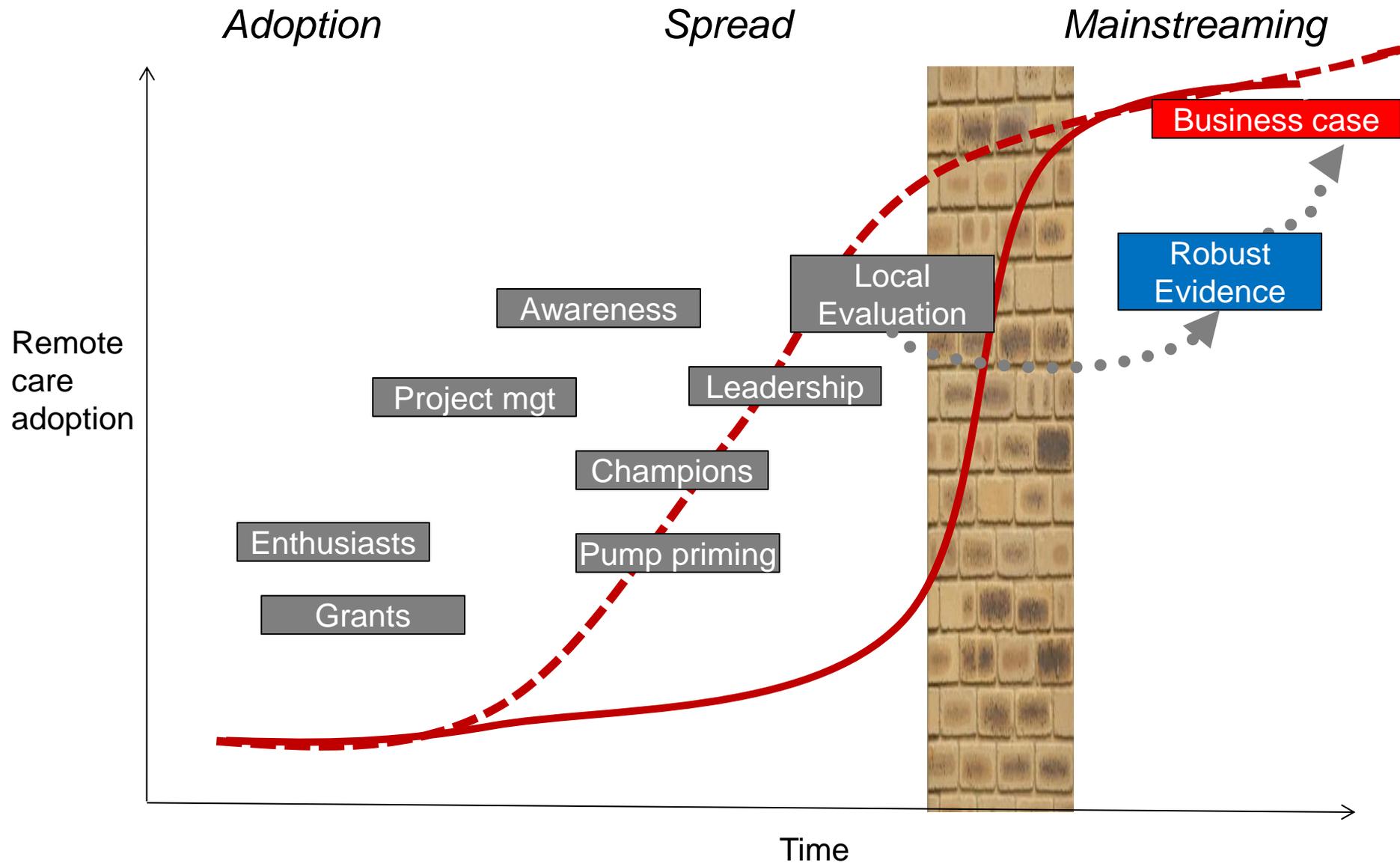
<b>Telemedicine</b>	<b>Telecare / telehealth</b>
Aimed at <b>diagnosis or referral</b> , usually focusing on <b>specific conditions</b>	Brings <b>care directly to the end-user</b> generally in a non-institutional setting like Hypertension monitoring in own home
Lots of <b>'tele-ologies'</b> (e.g. teledermatology, teleradiology)	Focus on <b>monitoring</b> for prevention or safety and security, or <b>advice and support</b>
<b>Essentially a <u>B2B</u> model</b> (patient may or may not be present)	<b>Essentially a <u>B2C</u> model</b> (patient always present)
<b>Few stakeholders</b> so relatively easy to implement	<b>Many stakeholders</b> so far more complex and inherently harder to implement

Dealing with this 'perfect storm' will need innovative healthcare business models

- New configurations of **services**, **technology** and **infrastructure**

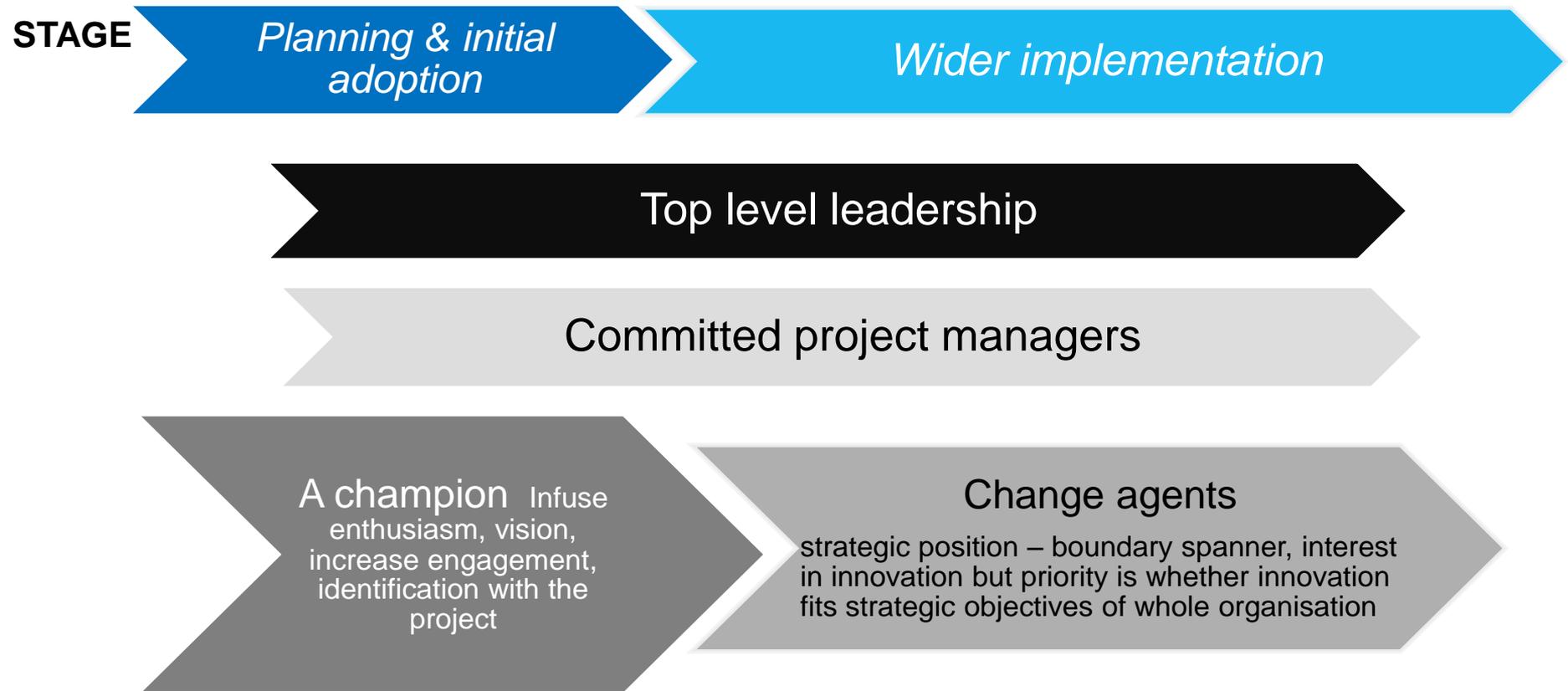


# Key factors in moving towards a mainstream adoption



# The adoption – implementation journey

organisational roles need to evolve to reflect the needs of each stage



# The dangers of champions

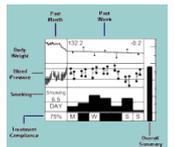
- The champion's identity - in contrast to traditional thinking - can cause **knowledge to stick** within boundaries
- Very high identification with the work - any change to this role seen as a **threat**
- Can cause dysfunctional rigidities to settle within sub-groups
- Help to sustain a culture of remote care 'pilot necessity'
- Both too **much** and too **little** identification is **detrimental** to strategic change outcomes

*"Sometime you have to be a lion, and **kill the little cuddle animals**. As I've said I won't be cowed down to their bureaucracy, it's my way or the high way. Top management, suddenly they want a hand in this, but I'm telling you I am here to decide. This is not a job; this is my life ."*

*"(they) have gone off and done their own little thing and no one else really knows about it. To be honest they like to hold on to their own **little kingdoms**."*

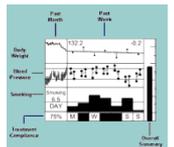
# The dangers of pilots

- **Embedding** new practice - within the remit of a small enthusiastic group
- Creates group distinctiveness and **rivalries**
- Lack of scalability
- **Normalising** practices, lessons not transferrable  
25 to 5,000?
- The **integration** and redesign of existing models needs to be integral from inception
- 'The fade away' = loss of engagement



# The dangers of RCTs for complex innovations

- **WSD** clue in the title
- 3 sites with contextual differences charged with demonstrating WS integration and service redesign
- Constraints of the trial required differences in local processes be flattened
- Robust evidence – at what cost?
- Unresolved issues of **ownership and identity** after the WSD trial ends

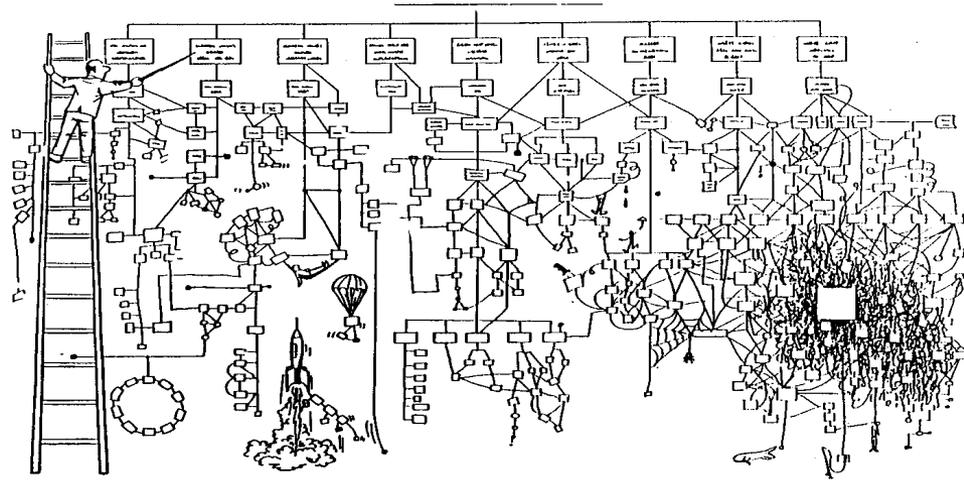


## **Mainstream implementation will need**

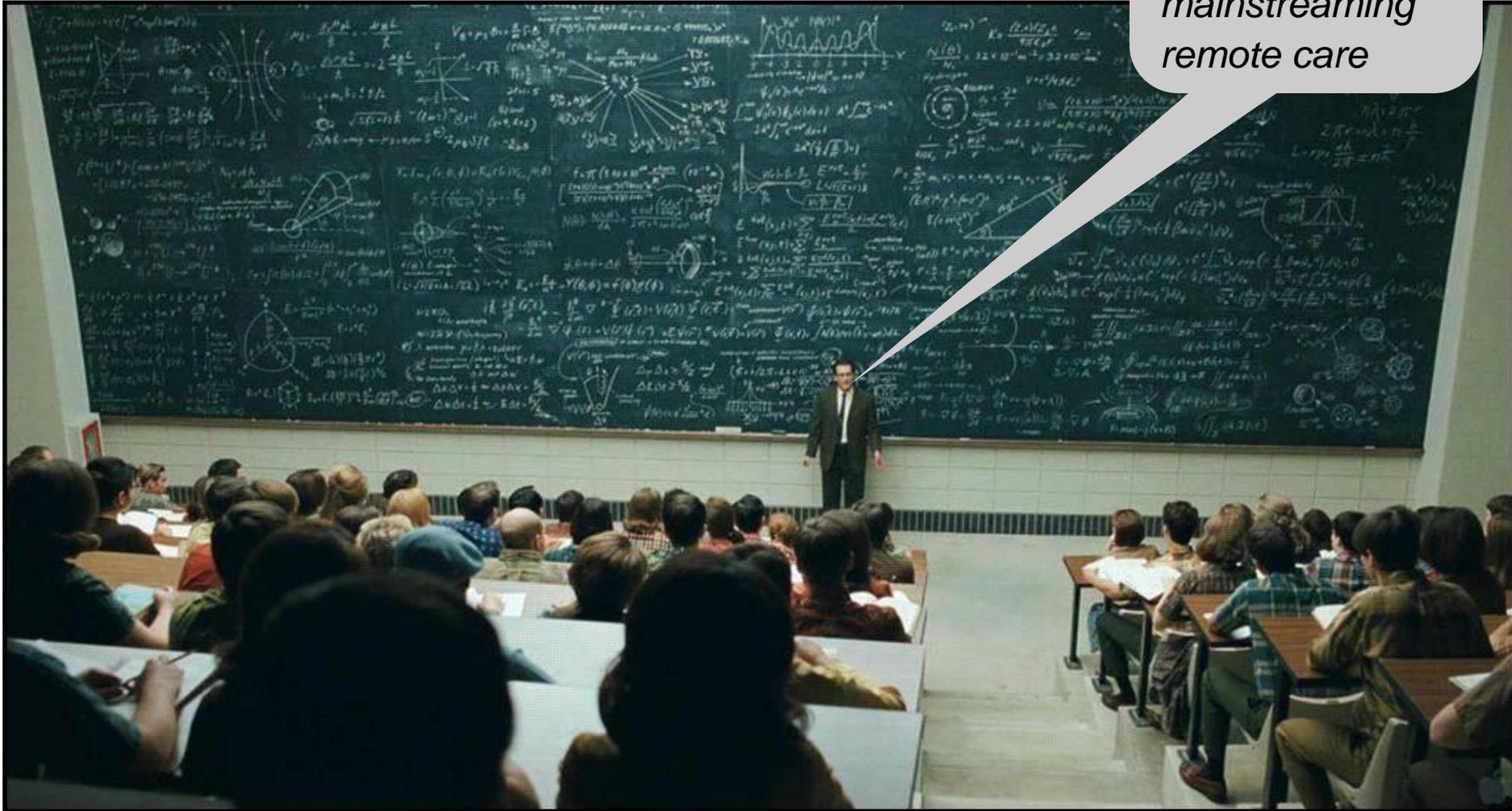
- New rules about governance**
- New types of ownership**
- New types of identity (patient & professional)**
- Different cultural attitudes to self care**

# Blockers towards mainstreaming

- Current lack of **integration within and between** care providers from acute, primary and social care services
- Distribution of **costs and benefits** across the system
- For scaling-up you need more than enthusiasts or champions, or organisational or financial support:
- **Benefits evidence** and a **business case** are essential but these must also be **scalable**



*So finally I can reveal the solution to mainstreaming remote care*



## WSD legacy...



Huge success - enabled remote care to be delivered to thousands of people and their carers and roll-out will continue...

With additional thanks to:

Charitini Stavropoulou

Sarah Jasim