



### Living arrangement decisions for elderly care in Italy

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# **Background**

- The need to respond to the **raise** in the **demand for LTC** services is creating increasing concerns among citizens and policymakers in Italy
- Compared to the other OECD countries, the Italian population ranks among the oldest ones as a consequence of:
  - Very low fertility rate:
  - increased life expectancy.
- Most LTC is still provided by family caregivers, but households are less likely to be able to provide care directly in the future.
- Several factors contribute to erode the potential of informal caregiving within the family:
  - reduction in households' size
  - decline in family ties
  - increased women labour-force participation



# **Policy issues**

- These trends are common to most developed countries and they raise concerns that are receiving increasing attention in the economic literature
- They involve important policy issues such as:
  - The assessment of the sustainability of current welfare systems;
  - The need to contain risks of "early" hospitalisation;
    - problems in ensuring appropriate and effective settings for caring activities;
  - Interplay between public action and private support (crowding out?);
  - substitutability/ complementarity between formal and informal care



# The focus of the paper

- •One of the areas of investigation concerns the determinants of **family decisions** regarding **living arrangements of elderly** people affected by limited autonomy or disabilities.
- •Main focus of our work is on the role of paid caregiving when elderly people are assisted at home.
  - •Formal vs. Informal care typically grounds on the assumption that formal care provided by paid helpers occurs exclusively when the elderly person resides in a living assisted facility.
  - •i.e. in the traditional approach, informal and home care tend to coincide.
- •Claim: when a dependent person is kept at home, the choice between informal and paid care is an increasingly relevant issue.



#### Brief outline of the literature

The theoretical literature varies along several dimensions:

- **common preferences** [Kotlikoff and Morris, *NBER* 1988; Hoerger et al., Rev Econ Stat 1996] or **family bargaining** [Stern, *J Hum Resour 1995*; Pezzin and Schone Am Econ Rev 1997; Engers and Stern, Int Econ Rev 2002];
- the **type of care** (formal or informal) or **living arrangements** considered (shared housing, live independently, nursing home), role of children in the decision process, etc.
- The **empirical literature** is as varied as the theoretical one.
- It has been conducted with a variety of econometric methods, but displays remarkably consistent results.
- The **majority** of **works** relates to the **United States** but a recent stream of research has developed also cross country **comparisons across Europe**.



#### The Italian context

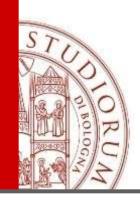
- Since the late '80's Italy experienced significant **migration flows** from Eastern Europe and Africa, mostly undocumented and illegal, with a high female component that joined the **informal labour market**.
- Two third of these women are engaged in domestic or personal care.
- For many Italian families, the possibility to delegate home caregiving by buying assistance at a lower price with respect to professional services reduced significantly admission in nursing homes.
  - in most of cases affordability was achieved exploiting the black market;

Social norms about filial responsibility still tend to attach a consistent amount of **social stigma** to the institutionalisation of the elderly.



# The Survey

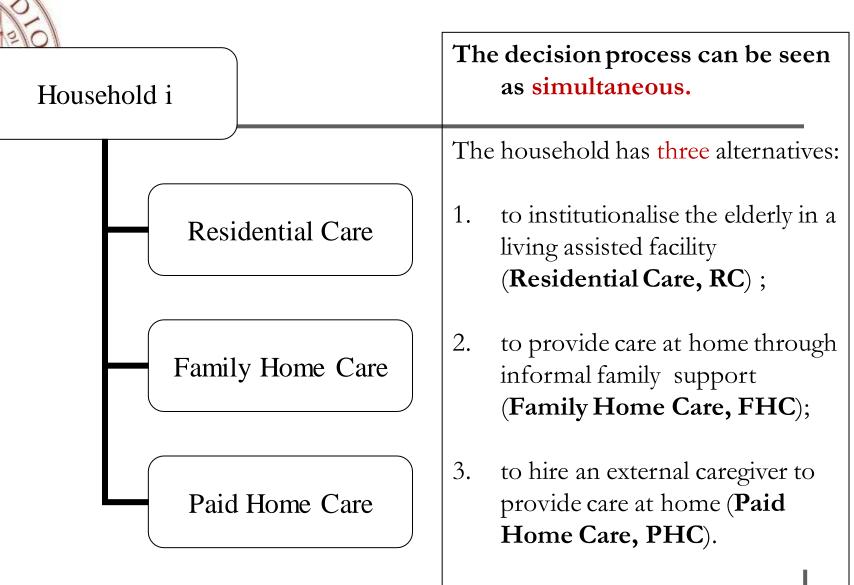
- Data are drawn from a **cross-sectional survey** carried out in year 2002 on a representative sample of 1405 families of the Italian region Emilia Romagna (around 4 millions inhabitants).
- The main purpose of the questionnaire was to elicit **WTP** for covering **LTC** expenditure risk.
  - Public vs private insurance (Brau. Lippi Bruni PInna 2010, Applied Economics, Brau Lippi Bruni, 2008 Health Economics)
- For the present analysis we extract information from a specific section of the questionnaire devoted to register the presence of a **disabled person aged 50 or more** in the household (either co-resident or not).

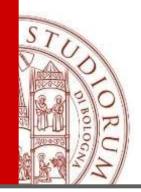


#### The choice model

- We assume **common preferences** among family members and living arrangement decisions taken **once-and-for-all**.
- We record a total of 279 households involved in the assistance of an elderly dependent,
  - 231 individuals live at home,
    - 179 receive informal home care,
    - 52 receive paid home care
  - 48 are institutionalised.
- The decision process of the household can be seen as:
  - simultaneous;
  - sequential:

#### THE DECISION TREE- Simultaneous decisions





## THE DECISION TREE-Simultaneous decisions

- According to the simultaneous decision scheme, each household faces three non-ordered alternatives.
  - For each alternative, indirect utility is composed by a deterministic component (xβ) and a stochastic error term ε.  $U_{ij} = \beta_j X_i + \varepsilon_{ij}$
  - The underlying utility associated with each alternative is not observable but we can estimate the probability of choosing a given alternative by modelling choice process as follows:  $P(d_{ij}) = \begin{cases} 1, & \text{if } P(U_{ij} > U_{ik}), & \forall k \neq j \\ 0, & \text{otherwise} \end{cases}$
  - We exploit the observed choice of a specific living arrangement to estimate the set of relevant parameters  $\beta$   $d_{ij} = 1$  if  $\beta_1' X_i + \varepsilon_{i1} > (\beta_2' X_i + \varepsilon_{i2}, \beta_3' X_i + \varepsilon_{i3})$

$$d_{ij} = 2 \text{ if } \beta_2 X_i + \varepsilon_{i2} > (\beta_1 X_i + \varepsilon_{i1}, \beta_3 X_i + \varepsilon_{i3})$$

$$d_{ij} = 3 \text{ if } \beta_3^{'}X_i + \varepsilon_{i3} > (\beta_2^{'}X_i + \varepsilon_{i2}, \beta_1^{'}X_i + \varepsilon_{i1})$$



# **Multinomial Logit and IIA**

- The MultiNomial Logit (MNL) specification is typically used to estimate the model previously described.
  - Its main limitation is that it relies on the IIA assumption for identification of the associated parameter vector.
- IIA is potentially questionable in this context, where two alternatives (family care and paid home care) display larger similarities compared to the third one (nursing home)
- We estimate also a **Multinomial Probit** specification, that, despite being computationally cumbersome, it allows to **relax** the **IIA assumption** 
  - The var/cov matrix is no longer restricted to be diagonal

## **THE DECISION TREE – Sequential decisions**

Household i Residential Care Home Care Paid home care Family home care

The decision process can be seen as articulated in two steps.

The household decides FIRST whether to institutionalise the elderly in a living assisted facility (Residential Care, RC) or to provide care at home (Home Care, HC).

For those who stay at home, the household decides whether to provide care directly (**Family home care, FHC**) or to hire a external caregiver (**paid home care, PHC**).



## **Biv-probit with sample selection**

(e.g. van de Ven, van Pragg, 1981 Journal of Econometrics)

$$U_{ijt} = \beta_{jt} X_{it} + \mathcal{E}_{ijt}$$
 i= 1....N t=1, 2  
j = RC vs HC; PHC vs.IHC

**1**<sup>st</sup> **Stage**  $y_1=1$  if Home Care;  $y_1=0$  if Residential Care

**2<sup>nd</sup> Stage**  $y_2=1$  if Paid H C;  $y_2=0$  if Informal H C

missing information if  $y_1=0$ 

$$\begin{aligned} y_{i1}^* &= (\beta_{HC1} - \beta_{RC1}) X_{i1} + (\varepsilon_{iHC1} - \varepsilon_{iRC1}) = \alpha_1 X_{i1} + v_{i1} \\ y_{i2}^* &= (\beta_{PHC2} - \beta_{IHC2}) X_{i2} + (\varepsilon_{iPHC2} - \varepsilon_{iIHC2}) = \alpha_2 X_{i2} + v_{i2} \\ \sum_{y_{1i}=1, \ y_{2i}=1} \log \Phi_2 \left[ \alpha_1 x_{1i}, \alpha_2 x_{2i}, \rho \right] + \sum_{y_{1i}=1, \ y_{2i}=0} \log \Phi_2 \left[ \alpha_1 x_{1i}, -\alpha_2 x_{2i}, -\rho \right] + \sum_{y_{1i}=0} \log \Phi \left[ -\alpha_1 x_{1i} \right] \end{aligned}$$



#### The Data

#### DE characteristics

Age, Sex,

**Lived alone** =1 if the DE lived alone before becoming disable;

LTC spell Spell of disability in years

**Num ADL** Number of ADLs and IADLs the DE is not able to perform

**Meal** =1 if the DE is unable to prepare meals

**Heavy help** =1 Public support for > 40 days (identification variable)

#### Family characteristics

**House** =1 if the family owns the house

Household income in Euro (HH+ HH spouse, if present)

**Eld\_ratio** members >65 / total number of household members

**Residence** =1 if the primary determinant of the residence choice was the

will to live close to other members of the family (family ties)

**Head\_Age** Age of the head of the household

**Head\_Chronic** =1 if the head of the household suffers of chronic conditions

# **Multinomial probit /1**

RESIDENTIAL CARE (vs.Paid HC)	Coef. Std. Err.
Age DE	.0001 .0202
Sex DE	2936 .3939
LTC spell	.0229 .0154
Lived alone	.4825 .4026
Heavy help	1.0646 .5102**
Num ADL	.1622 .0737**
Cooking meals	1.0869 .5019**
HH Age	0267 .0166
HH Chronic	1915 .3962
Elderly ratio	.7429 1.0157
Family size	.0538 .1585
Family income	.0000 .0002
House ownership	4057 .4689
Town>25000	-1.9043 .6985***
Town<5000	1.4696 .7050**
Universal access	.1724 .4087
Need-based access	4375 .3622
Residence choice	4210 .4156
Cash care 1	.0864 .3777
Cash care 2	3257 .4499
Constant	0884 2.0265

# Multinomial probit /2

INFORM H-CARE (vs.Paid HC)	Coef. Std. Err.
Age DE	0449 .0164***
Sex DE	3675 .3363
LTC spell	0102 .0132
Lived alone	7915 .3465**
Heavy help	1431 .4884
Num ADL	0155 .0652
Cooking meals	6021 .3545*
HH Age	0148 .0147
HH chronic	6350 .3480*
Elderly ratio	1.4313 .7127**
Family size	.2523 .1424*
Family income	0006 .0002***
House ownership	.0586 .3784
Town>25000	0665 .4836
Town<5000	1.2429 .6189**
Universal access	9055 .3302***
Need-based access	.5725 .3127*
Residence choice	.9400 .3691**
Cash care 1	.3951 .3315
Cash care 2	-1.1399 .4435***
Constant	6.5933 1.5457***

# Probit model with sample selection /1

HOME CARE (vs. RESID CARE)	Coef. Std. Err.
Age DE	0236 .0127*
Sex DE	.2165 .2656
LTC spell	0248 .0084***
Lived alone	7946 .2951***
Heavy help	-1.0504 .2319***
Num ADL	1296 .0512**
Cooking meals	-1.1274 .3967***
Age HH	.0130 .0089
Chronic HH	.0634 .2797
Elderly ratio	.0398 .6019
Family size	.1201 .0980
Family income	0003 .0001**
House ownership	.3317 .2836
Town>25000	1.7060 .5975***
Town<5000	3677 .4494
Universal access	6607 .2898**
Need-based access	.6628 .2600**
Residence choice	.8983 .2849***
Cash care 1	.2354 .2352
Cash care 2	0267 .3319
Constant	3.6498 1.3513***

## **Probit model with sample selection/2**

PAID H-CARE (vsINF CARE)	Coef. Std. Err.
Age DE	.0313 .0117***
Sex DE	.2065 .2420
LTC spell	.0033 .0091
Lived alone	.4524 .2732*
Num ADL	0461 .0468
Cooking meals	.2580 .2505
Age HH	.0129 .0080
Chronic HH	.4729 .2441*
Elderly ratio	-1.1801 .5088**
Family size	1525 .0910*
Family income	.0004 .0001***
House ownership	0545 .2946
Town>25000	.1937 .3449
Town<5000	-7896 .4398*
Universal access	.6699 .2784**
Need-based access	3335 .2349
Residence choice	3914 .2447*
Cash care 1	1962 .0242
Cash care 2	.4745 .2834*
Constant	-4.7258 1.0866***



#### **Econometric** issues

#### SIMULTANEOUS MODEL

Although previous literature (e.g. Borsch-Supan et al. 1990) support the idea that home based solutions are more strongly correlated compared to residential care, there is no striking evidence against the IIA hypothesis (Hausman test).

•MNL and MNProbit specifications provide fairly similar results.

#### SEQUENTIAL MODEL

If  $H_0$ :  $\rho=0$  Separate estimations generate unbiased coefficients

probit RC vs HC on the whole sample

probit PHC vs IHC on the subsample where y1=1

Our empirical evidence does not allow to reject the Independence hypothesis, but the result is not robust. Hence we find advisable to keep the joint model.



# **Empirical Results**

- Severity related variables increase the probability of institutionalisation but have limited impact effect on the decision of hiring an external caregiver
- Age is an exception in that it influences the second but not the first stage decision
- •Lived Alone increases the probability of hiring an external caregiver
- **Income** does not influence the choice between paid home care and residential care, but low income household are more likely to provide informal care.
- Household composition has limited influence on the decision process
- •Poor health conditions of the **head of the household** increase the propensity to recur to external help.
- Very frequent public support captures extremely severe cases (highly institutionalised)
- Strong family ties increase the probability of choosing informal care.



### **Conclusions**



Assisting elderly dependent people by means of **formal care** is an **increasingly followed strategy** also when families opt for a **home care** solution.

- The **determinants** of formal care **differ substantially** if one considers **PHC vs FHC** instead of the more traditional choice between **RC vs HC**.
  - Specific investigation of the issue is needed, in particular today that public policies strongly encourage home care and that the opportunity cost of informal care rises.
- Residential care becomes the preferred alternative when health deteriorates, a similar trend does not hold for paid home care.
- Living arrangement decisions are strongly influenced by the economic motivations (low income households more frequently opt for informal care).